# DEPARTMENT OF THE AIR FORCE HEADQUARTERS UNITED STATES AIR FORCE WASHINGTON 25, D.C.

OSA-4646-65 #1738

REPLY TO:

Audit Liaison Office

P. 0. Box 8155 S. W. Station

Washington, D. C.

7 December 1965

TO:

REPLY TO ATTN OF:

SUBJECT:

SUBJECT: Review of ECP #1987-16

Airborne Instrument Laboratory

Deer Park, New York

TO : Contracting Officer

1. A review was made, to the extent deemed necessary, of the contractor's cost proposal to provide for additional peripheral equipment for a CPC computer. The review consisted of an evaluation of the contractor's estimating procedures and examination of the data supporting the proposed quoting rates (labor, overhead and general and administrative expense), pricing of material costs and travel expense. The necessity of the estimated labor hours, the material requirements and the number of trips, are recommended for review by a technically qualified representative.

2. A summary of the contractor's proposal by element of cost, and the auditor's recommendations are as follows:

		Per Contractor's Proposal	Auditor's Recommended Reductions	Ref Notes
Direct Labor - Administrative - Engineering		\$ 523 8 <b>,</b> 557	\$	(a) (a)
Engineering Burden	104%	9,443	181	(b)
Raw Materials and Purchased Parts		296,145		(c)
Travel and Subsistance		6,486	<del>4.0.</del>	(d)
Subtotal	<b>5</b> 50	\$321,154	\$181 225	/a \
G & A	7.5%	24,087	335	(b)
Total Cost	<b>r</b> rd	\$345,241	\$2±0	(-)
Fee Requested	7.5%	<u>25,893</u>		(e)
TOTAL PROPOSAL		\$3 <b>71,</b> 134	555	
		555		
		370579		
		31-511		



# Ref. Notes:

#### a. Direct Labor:

The proposed hourly rates used to extend the estimated labor hours are acceptable for the purpose of this report, since they compare favorably with the average incurred hourly rates presently being experienced by the contractor on a similar effort.

## b. Burden and G & A:

It is the opinion of the auditor that the proposed burden and G & A rates are excessive. A comparison with current year to date booked rates as well as contractor's budgets indicates a reduction in rates may be warranted. The contractor's computation and the auditor's recommendations are as follows:

	Engineering Burden	<u>G &amp; A</u>
Per Contractor - Base	\$9,080	\$321,154
Rate	104%	7.5%
Burden	\$9,443	\$ 24,087
Per Auditor - Base	\$9,080	\$320,973
Rate	102%	7.4%
Burden	\$9,226	\$ 23,752
COSTS QUESTIONED	<u>\$ 181</u>	<u>\$ 335</u>

#### c. Raw Materials and Purchased Parts

The contractor's estimated material costs were verified to purchase orders, vendors' quotes and catalogues. The pricing of these items are considered acceptable, but the need for these items are recommended for review by a technical representative.

#### d. Travel and Subsistance

The contractor estimated two (2) three (3)-day trips for the months of November and December 1965 to the West Coast for personnel to function as facility engineers (4 trips @ \$416 ea. = \$1,664). For the purpose of installing and testing the equipment, the contractor has estimated two (2) men full time during the months of January and February 1966 computed as follows:

Two round trips @ \$311	\$ 622
Subsistance for 120 days @ \$35	
per day	4,200
TOTAL	\$4,822

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The basic costs for these trips are considered acceptable for the purpose of this report, but the number of trips as well as the length of stay is recommended for review by a technically qualified representative.

- e. The contractor has requested a fee based on 7.5% of the estimated costs.
- 3. The results of this evaluation were discussed with the contractor's representative, who reserved comment at this time.

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WILLIAM F. EDWARDS
Auditor General Representative (APL)

- (a) 1. For the purpose of this report, the proposed hourly rates used to extend the estimated labor hours, are acceptable, since the combined average rate compares favorably w th the average incurred hourly rate presently experienced by the contractor on the 1987 program.
- 2. The estimated labor hours are recommended for review by a qualified technical representative.
- 3. It should be noted that included as part of the direct labor charge is a field work differential of 10% for those employees who will conduct the training program at the sites. This amounts to an additional labor costs of \$2,486. It is the company's policy to pay a wage differential of 10% to all employees (except field engineering personnel) assigned to a location outside the metropolitan area of New York City for a period covering no less than four weeks.
- (b) Although the quoting rates for overhead and G & A are considered excessive compared to the current year to date incurred rates, no adjustment is recommended for this report, since the reduction insuing therefrom, would have a minor impact on the fixed fee proposed.
- (c) Contractor adequately supported the pricing of the material items. No exceptions were noted.
  - (d) The contractor proposed the following trips:

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1 - 9 trips to the West Coast @ $311
                                                   $ 2,799
    Subsistance - 2 men - 150 days = 300 days
                  2 \text{ men} - 30 \text{ days} = 60 \text{ days}
                  1 man - 120 days = 120 days - Yrangian - 1
                                                 As a second
                  2 men - 90 days = 180 days
                  2 men - 60 days = 120 days
                                      780 @ $35 = $27,300
                                                                 $30,099
2 - 8 two-day trips to the Mid West @ $219
3 - 8 one-day trips to the near Mid West @ $117
                                                                     936
4 - 12 three-day trips to the West Coast @ $416
                                                                    4,992
Total travel and subsistance proposed
                                                                 $37,779
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The basic rates used for pricing the trips and subsistance are considered acceptable for the purpose of this report.

- (e) Contractor's pricing of the rental of a 7090 computer for eight hours at a rate of \$650 per hour based on a quote supplied by the vendor.
- (f) The contractor has requested a fee based on 7.5% of the estimated costs.

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3. The contractor's proposed costs are considered reasonable, subject to the recommended review by technical personnel.

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-ARTHUR G. HANLEY

Acting Auditor General Representative (APL)